

## Stephen Wood

### Director, Roaring Success

Steve is **professional business consultant and mentor.**

He helps business owners to achieve their own *roaring success*.

He has a pedigree in leading and facilitating business growth projects – strategy, marketing and performance.

He is the author of six books, one eBook and owner of Roaring Success Pty Ltd based in Melbourne.

He is a Certified Management Consultant, a Board Director of the Institute of Management Consultants (Australia), and Committee Member of the VIC/TAS Chapter.

He holds an MBA from Cranfield School of Management (one of Europe's leading business schools) and is a Member of the Australian Institute of Company Directors.

**Steve is an active mentor.** Over the COVID period, 2020-2022, as a **Mentor** appointed by the Victorian Chamber of Commerce and Industry (VECCI) for their Business Resilience Mentoring Program, he personally **mentored 75 business owners.** This included five Full Members of the IMC.

In 2022, he started **mentoring MBA students** from Cranfield School of Management in the UK. To date, seven MBA students have taken advantage of the opportunity to be mentored.

Over the years, Stephen has helped Australian and overseas firms identify and win new opportunities, win new business, generate increased profits, launch new products and start new business in local and international markets.

#### Qualifications:

GAICD, Graduate of Company Directors Course  
CMC, Certified Management Consultant  
MBA, Cranfield University, UK  
CEng MIMechE, Chartered Engineer  
CDipAF, Diploma Accounting & Finance  
BSc, Mechanical Engineering with German

#### Board Appointments:

Director, Institute of Management Consultants (Australia) Pty Ltd  
Director, Roaring Success Pty Ltd  
Director, Success Enterprises Consulting Pty Ltd

Past President of:

- Cranfield Australian Alumni Scholarship Foundation
- Burwood District Cricket Club

#### Professional Memberships:

Member, Australian Institute of Company Directors  
Fellow, Institute of Management Consultants  
Member, Institute of Mechanical Engineers, UK

#### Author:

"Permission to Dream? Permission Granted", 2022  
"Dr. Zhivago Visits Paris", Wood, 2022  
"How to Make More Money Than You Know How to Spend", Wood, 2020  
"Tell Us Where It Hurts", Wood, 2019  
"The Money Tree", Wood, 2017  
"Dominating Your Niche", Thomson & Wood, 2015  
"Success Know How", Wood, 2015

